



# Vendor Profile

CWS/MSP

**talentCRU**

## Report Abstract

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14-pages

## Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
  - 7.1. Strengths
  - 7.2. Challenges
8. Outlook

## Who is This Vendor Assessment For?

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NelsonHall's CWS/MSP profile on talentCRU is a comprehensive assessment of talentCRU's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes talentCRU's offerings and capabilities in CWS/MSP.

talentCRU is a talent acquisition (TA) and management solutions company focused on the South African market.

talentCRU offers both contingent workforce solutions (CWS), including MSP and RPO services. It also provides industrial relations and payrolling services.

In 2020, talentCRU introduced new services to support its clients through the pandemic. These new services will continue into 2021 and beyond.

talentCRU is technology agnostic, using mostly third-party tech. However, talentCRU has some proprietary tools for use (point solutions).

talentCRU expects to grow its presence in the industrial sector (in addition to banking/financial services and telecoms). Retail tech, healthcare, multimedia, and petrochemicals also offer growth opportunities. It will continue to target large and mid-sized organizations.

## Scope of the Report

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The report provides a comprehensive and objective analysis of talentCRU's CWS/MSP offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## CWS/MSP Vendor Assessments also Available for:

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AMS

Avencia

CXC Global

Guidant Global

Hudson RPO

KellyOCG

Lorien

Morson Talent

nextSource

Page Outsourcing

Pontoon Solutions

PRO Unlimited

Resource Solutions

Resourgenix

Sanderson Plc

WilsonHCG

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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