



Xerox Services H&W Services

Vendor Assessment

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20 pages





Who Is This Vendor Assessment For?

NelsonHall's H&W Services vendor assessment for Xerox Services is a comprehensive assessment of Xerox Services' H&W offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of H&W and identifying vendor suitability for H&W RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the H&W sector.



Key Findings & Highlights

Xerox Services' H&W service offering includes H&W administration (including COBRA and voluntary benefits administration); spending account administration (including FSAs, HSAs, and HRAs); absence management/leave of absence administration; healthcare exchanges (including both active and retiree exchanges); and audit services.

Xerox Services' H&W offerings are provided on a standalone basis, can be bundled together, bundled with other benefits administration offerings, or bundled within wider multi-process HR outsourcing arrangements.

Xerox Services targets organizations with >3k employees for its H&W services.

In total, Xerox Services has ~390 benefits administration clients, and serves ~3.3m H&W participants.

Scope of the Report

The report provides a comprehensive and objective analysis of Xerox Services' H&W offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Contents

1.	Background	
2.	Revenue Summary	
3.	Key Offerings	
4.	Delivery Capability and Partnerships	
5.	Target Markets	
6.	Strategy	
7.	Strengths & Challenges	
	7.1 Strengths	
	7.2 Challenges	
8.	Outlook	

Report Length

20 pages

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Benefits Administration Vendor Assessments Also Available for:

ADP

Aon Hewitt

Ceridian

Empyrean Benefit Solutions

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Mercer

Morneau Shepell

Secova

Towers Watson

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