



Wipro

Quarterly Update Report Abstract

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15 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Wipro provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Highlights

Continues to execute well on six strategic pillars

In particular, in an acceleration in the use of automation in IT services delivery

Has now dealt with two longstanding issues

Q3 FY19 revenues boosted by accelerating topline growth from Digital and Alight deal

Pronounced margin expansion, combination of one-off benefit to G&A and operational levers in "next generation delivery model"

Client mining continues to improve

But still lags peers in the number of very large accounts

This Quarterly Update on Wipro is 15 pages. For details, please contact guy.saunders@nelson-hall.com.

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Recent Contract Awards

M&A and Investments

New Partnerships

Immediate Challenges

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Scope of the Report

The report provides a quarterly update on Wipro, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Wipro's IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

15 pages

Report Authors

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