



Willis Towers Watson Benefits Administration

Vendor Assessment

October 2016

by Amy L. Gurchensky
HRO Research Analyst
NelsonHall

12 pages





Who Is This Vendor Assessment For?

NelsonHall's Benefits Administration vendor assessment for Willis Towers Watson is a comprehensive assessment of Willis Towers Watson's benefits administration offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of benefits administration and identifying vendor suitability for benefits administration RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the benefits administration sector.



Key Findings & Highlights

Willis Towers Watson is a risk management, insurance brokerage, and advisory company, whose benefits administration services come from legacy Towers Watson.

Willis Towers Watson's benefits administration offering includes DB administration, DC administration, H&W administration including COBRA administration, reimbursement account administration, private healthcare exchanges, dependent eligibility verification services, and flexible benefits administration.

Willis Towers Watson serves ~11.9m benefits administration participants globally.

Scope of the Report

The report provides a comprehensive and objective analysis of Willis Towers Watson's benefits administration offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Contents

1.	Background	
2.	Revenue Summary	
3.	Key Offerings	
4.	Delivery Capability and Partnerships	
5.	Target Markets	
6.	Strategy	
7.	Strengths & Challenges	
	7.1 Strengths	
	7.2 Challenges	
8.	Outlook	

Report Length

12 pages

Report Author

Amy L. Gurchensky

amy.gurchensky@nelson-hall.com

Benefits Administration Vendor Assessments Also Available for:

ADP
Aon Hewitt
Capita
Empyrean
Fidelity
Mercer Australia
Mercer U.K.
Mercer U.S.
Morneau Shepell
Secova
WageWorks
Xerox

