



WNS

Multi-Process FAO Services

**Vendor Assessment
Report Abstract**

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17 pages

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Who Is This Vendor Assessment For?

[destination]

NelsonHall's F&A outsourcing profile on WNS is a comprehensive assessment of WNS' multi-process FAO offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of multi-process FAO services and identifying vendor suitability for multi-process FAO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

[/destination]

Key Findings & Highlights

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This NelsonHall vendor assessment analyzes WNS' offerings and capabilities in multi-process FAO services. WNS is one of a number of multi-process FAO service companies analyzed in NelsonHall's comprehensive industry analysis programs.

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[highlights]

WNS was established in 1996 in Mumbai as the captive back-office shared services center of British Airways (BA), the U.K.'s largest airline. BA divested the business in 2002, with Warburg Pincus acquiring a controlling stake.

WNS' multi-process FAO services include Purchase to Pay offerings such as procurement and invoice processing, and Order to Cash offerings such as order processing and management, and billing and invoicing.

WNS continues to broaden its MP FAO client base, moving from its key travel and insurance sectors into the manufacturing, logistics and media & entertainment sectors. Further investments in account management and business development resources as well as domain specific analytics will help to deepen existing MP FAO client relationships.

[/highlights]

Scope of the Report

[scope]

The report provides a comprehensive and objective analysis of WNS' multi-process FAO offerings, capabilities and market and financial strengths including:

- Analysis of the company's offerings and key service components
- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Key client examples
- Analysis of the company's delivery organization including the location of delivery locations

[/scope]



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