



Tech Mahindra Software Testing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's software testing vendor assessment for Tech Mahindra is a comprehensive assessment of Tech Mahindra's testing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

Key Findings & Highlights

Tech Mahindra provides most of its software testing services through Tech Mahindra Testing Services (TMTS). TMTS has several roles including pre-sales consulting; creation of service offerings; building and maintenance of IPs, accelerators and tools; and help delivery in certain projects. The unit has dotted line responsibility over testing delivery.

Tech Mahindra has 10.5k career testers across units, 300 clients and 30 IPs.

TMTS has a bold ambition to become a top three testing service vendor globally, focusing on three main verticals: BFSI, communications and manufacturing. To achieve this ambitious goal, the company relies on several levers including a strong focus on service and IP portfolios, and also on standalone managed testing services contracts.

Tech Mahindra regularly wins standalone testing contracts with TCVs up to \$30m and bundled development/testing up to \$100m (in the telecom sector).

Scope of the Report

The report provides a comprehensive and objective analysis of Tech Mahindra's software testing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



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Report Length

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