TCS
Smart IT Utilities Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Smart IT Utilities Services Vendor Assessment for TCS is a comprehensive assessment of TCS' smart IT utilities services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for smart IT utility services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in smart IT utility services.

Key Findings & Highlights

TCS is organized around three key pillars in support of utilities, which include:

- Run (uninterrupted and efficient): this is a key area for utilities to ensure they provide an uninterrupted service to their customers, this requires keeping their systems uninterrupted through infrastructure, applications and services focused on effectiveness, efficiency, and uptime

- Transform (asset and customer operations): the transformation of existing technologies and how to deploy at scale and in the right manner to support their growth and transformation agenda (i.e., asset management transformation, new customer service portal)

- Reimagine (new services and business models), a key area of focus for utilities currently.

Scope of the Report

The report provides a comprehensive and objective analysis of TCS' smart IT utilities service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

Contents

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