



TCS Retail Banking BPS

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's retail banking BPS vendor assessment for TCS is a comprehensive assessment of TCS' retail banking BPS offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of TCSI market process outsourcing and identifying vendor suitability for retail banking BPS RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

TCS clients are large to mid financial institutions. Their buying behaviors are typically similar with the exception of captive divestments: buying one line of service and expanding over time. However, each client has a unique culture and set of needs, so each engagement is customized to that client's situation.

TCS works with client platforms and industry standard platforms to deliver retail banking BPS services. However, it does have a proprietary banking platform, BaNCS, which provides all retail banking functionality and is used by clients which do not have a preferred core banking platform.

TCS' global presence and its breadth of retail banking BPS services position it well to cross-sell business to Tier 1 global financial institutions and regional banks.

Scope of the Report

The report provides a comprehensive and objective analysis of TCS' retail banking BPS offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability

5. Target Markets

6. Strategy

7. Strengths & Challenges
 - 7.1 Strengths

 - 7.2 Challenges

8. Outlook

Report Length

8 pages

Retail Banking BPS Vendor Assessments also available for:

Atos, Avaloq, Capgemini, Capita, Cognizant, Concentrix, Firstsource, FIS, Genpact, HCL, Hexaware, Infosys, NIIT, SLK Global, Tata BSS, Wipro, WNS