



TCS Cloud Infrastructure Migration & Management

**Vendor Assessment
Report Abstract**

September 2016

**By David McIntire
IT Services
Research Director
NelsonHall**

9 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Cloud Infrastructure Migration and Management Vendor Assessment for TCS is a comprehensive assessment of TCS' cloud infrastructure migration and management offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure migration and management services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the cloud infrastructure migration and management sector.

Key Findings & Highlights

Tata Consultancy Services Ltd. (TCS) was formed in 1968 and is headquartered in Mumbai, India. Originally a captive provider to other Tata Group entities, today it is an IT, consulting, services and BPO organization that forms part of The Tata Group, India's largest private business conglomerate. TCS has grown rapidly throughout its 47 year history.

While infrastructure management services have historically been a smaller segment of TCS' business this has been growing quickly, achieving 29% CAGR from FY 2012 to 2016. With a strategic focus on the growth of digital transformation, TCS is expanding its cloud offerings to complete its ability to partner with clients for an entire digital transformation.

TCS has cloud offerings that cover the entire process from cloud strategy, through migrating applications to cloud environments, to then managing those environments.

TCS has ~31.5k infrastructure management resources. Of this, it estimates that ~2k are focused on providing cloud infrastructure migration and management activities.

TCS has nine data centers currently providing cloud hosting services; these are a combination of co-location owned by other firms, and TCS owned data centers.

Scope of the Report

The report provides a comprehensive and objective analysis of TCS' cloud infrastructure migration and management offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



Contents

1.	Background	
2.	Revenue Summary	
3.	Key Offerings	
4.	Delivery Capability and Partnerships	
5.	Target Markets	
6.	Strategy	
7.	Strengths and Challenges	
8.	Outlook	

Report Length

9 pages

Report Author

David McIntire

david.mcintire@nelson-hall.com

Forthcoming Profiles

Accenture, Atos, Capgemini; CSC, CSS Corp, Dell Services, IBM, Infosys, Netmagic, NIIT Technologies, NTT DATA, Unisys, and Wipro.