



# Vendor Profile

Industry 4.0

## Sopra Steria

### Report Abstract

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NelsonHall

11 pages

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## Who is this Vendor Assessment for?

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NelsonHall's Industry 4.0's profile on Sopra Steria is a comprehensive assessment of Sopra Steria's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital, industrial IoT, and industrial IT services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

## Key Findings & Highlights

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Sopra Steria is heavily involved in digital transformation services, particularly within the aerospace industry, where it collaborates closely with Airbus. Its vertical unit, Aeroline, supports product engineering, manufacturing, and supply chain functions. The company employs proprietary methodologies and technology accelerators, such as the Predictive Intelligent Framework, in its Industry 4.0 offerings.

Sopra Steria Next, the consulting division, focuses on digital transformation initiatives in manufacturing industries. The division's services cover strategic framing, business case development, and deployment, focusing on technologies like metaverse, industrial automation, IoT, data analytics/AI, and cloud/edge computing.

Sopra Steria provides consulting and implementation in IoT services, including device management, data processing, and connectivity. The company refrains from creating specific intellectual property, instead relying on client intimacy.

The firm's systems integration services span application management, cybersecurity implementation, and infrastructure management for Industry 4.0 systems. Sopra Steria also offers services related to connected devices, including coordination, project management, and underlying applications.

Sopra Steria has a Smart Industry framework, offering technology accelerators and a methodology for assessing, designing, and deploying smart manufacturing capabilities. Sopra Steria has supported research and academic institutions, particularly in Artificial Intelligence, addressing social acceptability, vehicle certification, and human-robot collaboration in Industry 4.0.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Sopra Steria's Industry 4.0 service offerings and capabilities and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook

- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the delivery locations.

## Industry 4.0 Vendor Assessments also available for:

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- Tech Mahindra
- Sopra Steria
- Expleo
- Cyient
- TCS
- LTIMindtree
- Eviden
- LTTS
- DXC

## About The Author

Eric is a Principal Analyst and a member of NelsonHall’s IT Services research team.

Prior to joining NelsonHall, Eric’s career was in the global IT Services industry, working for EDS, HP, and British Telecom (BT America). His initial experience was in Finance and Accounting, managing financial analysts, and as the controller of HP division Consumer Network Services. Subsequent experience centered on global bid management of strategic deals with over \$50m TCV and complex pursuits involving multi-country and/or multi-service lines. The scope of services in these deals included workplace services, data center, application development, cloud compute, and telephony.

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## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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