



Vendor Profile

RPO & Total Talent

Sevenstep

Report Abstract

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12 Pages

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Who is this Vendor Assessment for?

NelsonHall's RPO & Total Talent profile on Sevenstep is a comprehensive assessment of Sevenstep's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO & Total Talent services and identifying vendor suitability for RPO & Total Talent RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the HR Technology & Services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Sevenstep's offerings and capabilities in RPO & Total Talent.

Launched in 2007 and headquartered in Boston, MA, Sevenstep provides end-to-end talent acquisition solutions, including recruitment process outsourcing (RPO), managed services provider (MSP), and total talent solutions. Its parent organization is Motion Recruitment Partners LLC. Sevenstep provides various RPO and total talent solutions, including permanent or contingent, global or domestic, partial or full process, onsite or offsite, and long- or short-term talent solutions. It operates out of offices in the U.S. and U.K.

In 2021, Motion Recruitment Partners expanded its service offerings by acquiring The Goal, a nationwide technology consulting and teaming partner to federal clients within the healthcare, civilian, and defense sectors. In 2022, Motion Recruitment Partners acquired IT staffing and managed solutions provider Matrix Resources.

Sevenstep positions itself as a growth-oriented and acquisitive organization, working intentionally to expand the solutions and services it provides to its clients. The business' foundation pillars include partnership, mastery, agility, and culture, each supporting a service-oriented set of methodologies that have become the company's differentiators in the RPO marketplace.

An experienced global provider of RPO, total talent, and managed services, Sevenstep RPO delivers services across ~12 industries and businesses of all sizes. This report is addressed to a correspondingly wide range of potential buyers—particularly sourcing managers within large enterprises, which make up a considerable proportion of Sevenstep's existing client base.

Scope of the Report

The report provides a comprehensive and objective analysis of Sevenstep's RPO & Total Talent offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.

RPO & Total Talent Vendor Assessments are also available for:

ADP

Advanced RPO

Cielo

Hudson RPO

IBM TAO

Lorien

Manpower Talent Solutions

NXTThingRPO

Orion Talent

Page Outsourcing

PeopleScout

Pontoon Solutions

PSG Global Solutions

Resource Solutions

Sanderson

WilsonHCG.

About The Author

Jeanine is a Principal Research Analyst at NelsonHall and an HR Technology & Services practice member. She has global responsibility for key HR areas, including employer of record (EOR) and learning platforms.

Jeanine is a highly experienced HR practitioner with 28 years of experience in HR across industry sectors, including aerospace, automotive, energy, government, pharmaceuticals, telecommunications, learning, and business consultancy.

Jeanine possesses significant experience in leading and managing business transformation/integration, competitive and industry benchmarking, HR and learning technology, strategic change leadership, managed service provider engagements, organizational and process redesign, and M&A initiatives.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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