



# Sevenstep

Next Generation RPO

Vendor Assessment  
Report Abstract

July 2019

By Nikki Edwards

Principal Research Analyst  
NelsonHall

15 pages

[research.nelson-hall.com](http://research.nelson-hall.com)





## Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for Sevenstep is a comprehensive assessment of Sevenstep's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

## Key Findings & Highlights

Sevenstep is a global RPO provider and is part of the Motion Recruitment Partners (MRP) LLC family of recruitment companies, headquartered in Boston, Massachusetts.

Sevenstep manages many RPO clients, with established RPOs in financial services, pharmaceuticals, retail, and technology.

Sevenstep offers enterprise RPO, project RPO, sourcing and screening, and hybrid RPO. MSP/total talent programs are also provided.

Sevenstep is a division of a private company and does not disclose actual revenues.

Sevenstep will focus on developing the consultancy/industry skills capability of its internal teams; enhancing the approach to service, ensuring a great customer experience (focused on the client and candidate); continuing to bring value-add technology/tools to resolve its clients' talent acquisition challenges.



## Scope of the Report

The report provides a comprehensive and objective analysis of Sevenstep's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

## Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Service Models
	3.2 Sevenstep's Service Offerings
	3.3 Process SLAs/KPIs
4.	Delivery Capability and Partnerships
	4.1 Geographic Footprint
	4.2 Proprietary Technology
	4.3 Technology Partners
	4.4 Analytics and Automation
5.	Target Markets
	5.1 Sevenstep's Target Markets
	5.2 Examples of Key Clients
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

## Report Length

15 pages

## Report Author

Nikki Edwards

[nikki.edwards@nelson-hall.com](mailto:nikki.edwards@nelson-hall.com)