



SafeguardWorld International Payroll Services

Vendor Assessment
Report Abstract

August 2016

By Gary Bragar
HR Outsourcing Research Director
NelsonHall

11 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Next Generation Payroll Services Vendor Assessment for SafeguardWorld International (SGWI) is a comprehensive assessment of SGWI's Payroll Service offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for payroll process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR and payroll decision makers.

Key Findings & Highlights

SafeGuardWorld International (SGWI) is a global managed payroll service provider, and an employment outsourcing and ancillary HR services provider. SGWI started in 1969 as part of a U.K. domestic payroll provider; by 2006 it had begun to focus on international payrolls using an aggregator model, supporting multi-country payrolls through a partnership network of local providers. In 2008 it became independent of the U.K. business following a management buy-out.

Today, it is delivering services across three or more regions for 60% of its payroll clients; it is delivering ~900k payslips per annum across ~1k payrolls per month, to ~145 clients, 77% of which have U.S. headquarters and ~14% of which have U.K. headquarters.

SGWI has three key offerings:

- Global managed payroll services (GMP)
- Global employment outsourcing (GEO)
- Global professional services (GPS)

SGWI offers managed payroll services in 114 countries and its operations are managed from five centers in the U.S., Mexico, the U.K., Hungary and India.

Certified payroll interfaces from Workday are supported for 113 countries. Its proprietary technology is Unity, which aggregates payroll information, enabling clients to view payslips and reports as well as raise queries through the internet.

Approximately 63% of its revenues derive from EMEA, with the remainder coming from APAC (~18%), LATAM (~12%), and North America (~7%).

Scope of the Report

The report provides a comprehensive and objective analysis of SGWI's payroll outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Transition
	3.2 New Developments
	3.3 Service Levels
4.	Delivery Capability and Partnerships
	4.1 Geographical Capability
	4.2 Partnerships
	4.3 Technical Capability
5.	Target Markets
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Report Length

11 pages

Report Author

Gary Bragar

Gary.bragar@nelson-hall.com

Payroll Services Vendor Assessments also Available for:

ADP
Capita
Ceridian
CloudPay
Excelity
Infosys
MHR
Neeyamo
NGA HR
OneSource Virtual
Paychex
Ramco
SD Worx
Sopra HR
TMF Group