



PeopleScout

Next Generation RPO

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for PeopleScout is a comprehensive assessment of PeopleScout's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

PeopleScout is an RPO provider managing talent solutions that span the globe, with end-to-end MSP capabilities supporting total workforce needs.

PeopleScout manages 216 RPO clients, with established RPOs in hospitality, travel/transportation, BFSI, and retail.

PeopleScout offers end-to-end RPO, project RPO, sourcing and screening, hybrid RPO, and blended RPO (with MSP as a total talent solution).

PeopleScout's 2018 revenue was \$248.9m.

PeopleScout will focus on further investment in its Affinix platform, continued global growth (organically and by acquisition), and expanding its Talent Advisory capability.



Scope of the Report

The report provides a comprehensive and objective analysis of PeopleScout's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

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