



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Payroll Services

OneSource Virtual

Report Abstract

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10 pages

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Who is this Vendor Assessment for?

NelsonHall's Payroll Services profile on OneSource Virtual is a comprehensive assessment of OneSource Virtual's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Payroll Services and identifying vendor suitability for security services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the Payroll Services sector.

Key Findings & Highlights

OneSource Virtual (OSV), founded in 2008 and headquartered in Dallas, TX, is a privately-held Workday-focused service provider offering HCM, Payroll, and F&A services on the Workday platform. It is a Workday dedicated service business with 14 years of experience, ~850 clients, and is supported by ~800 employees.

OSV focuses on BPaaS services on the Workday platform. It has built tools to automate and simplify operations on a Workday platform, including its proprietary Atmosphere tool, which offers in-tenant features to support scale across clients.

OSV's core businesses (with an estimated share of revenue):

- Payroll and HR Services: (where the U.S., Canada, and U.K. payrolls are typically serviced on the Workday platform and additional countries are supported through a partner network), workforce administration, employee verification, garnishments, tax, benefits, and COBRA administration. In this business, all clients adopt payroll and/or tax services, and a subset adds HR services alongside (90%)
- Finance and Accounting Service (10%).

Scope of the Report

The report provides a comprehensive and objective analysis of OneSource Virtual's Payroll Services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Payroll Services Assessments also available for:

ADP

Alight Solutions

CloudPay

Infosys

isolved

PoPay

PayBix

Paychex

Ramco

Safeguard Global

SD Worx

TMF Group

UKG / Immedis.

About The Author

Liz Rennie is the HR Technology and Services Research Director with global responsibility for key HR research projects, including Payroll Services and Cloud HR Transformation, as part of NelsonHall’s wider HR Technology & Services practice.

In this key role, Liz assists both buy-side and vendor organizations in evaluating opportunities and capability to support HR and benefits transformation through deploying cloud-based services and redesigning HR service delivery to leverage the latest technologies offered by mobile, AI, blockchain, and robotics.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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