NIIT Technologies Cloud Infrastructure Migration & Managment

Vendor Assessment
Report Abstract

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8 pages

Who Is This Vendor Assessment For?

NelsonHall's Cloud Infrastructure Migration and Management Vendor Assessment for NIIT Tech is a comprehensive assessment of NIIT Tech's cloud infrastructure migration and management offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure migration and management services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the cloud infrastructure migration and management sector.

Key Findings & Highlights

In 2009, NIIT Tech announced that it was partnering with Hitachi Information Systems to begin offering cloud services. The offering, rolled out in spring 2010, leveraged an NIIT Tech managed data center located in Bangkok, Thailand. Initially, the arrangement offered cloud services to Hitachi's Japanese client base, ultimately moving ~100 clients to the cloud.

Later in 2010, NIIT Tech leveraged this experience to expand into the domestic Indian market, primarily offering SaaS products across banking and procurement. It followed this by expanding its offerings into cloud environment migration and management. In 2012, it introduced a PaaS offering.

NIIT Tech has key offering areas to address cloud infrastructure migration and management requirements including cloud advisory, cloud migration and cloud deployment and operations.

Scope of the Report

The report provides a comprehensive and objective analysis of NIIT Tech's cloud infrastructure migration and management offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses, and outlook.

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