



Mphasis Transforming Wealth and Asset Management Services

Vendor Assessment
Report Abstract

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12 pages





Who Is This Vendor Assessment For?

NelsonHall's Transforming Wealth & Asset Management Services Vendor Assessment for Mphasis is a comprehensive assessment of Mphasis's wealth and asset management services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of intelligent automation processes and identifying vendor suitability for wealth and asset management services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Mphasis has been providing services to securities and asset management firms since 2000, when it started delivering technology architecture design services. Mphasis has primarily focused its efforts on the U.S. market, where the current footprint involve maintaining and enhancing service levels for large asset, wealth managers and brokerages who have:

- 25m customer accounts in wealth and brokerage
- 7m customer accounts enabled for trading via portals and trading engines

Mphasis supports its clients in multiple product areas: it works with 401k and retirement accounts (~8% of the market), RIA accounts (~33%), and affluent customer accounts (~8% of the market for accounts from \$250k to \$5m).

In the past two years, its W&A practice has grown rapidly due to clients wanting to transform their businesses due to multiple sources of competitive pressure.

Scope of the Report

The report provides a comprehensive and objective analysis of wealth and asset management services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

12 pages

W&A Services Vendor Assessments Also Available for:

Atos

Avaloq

CACEIS

Capgemini

Coforge

DXC

Fenergo

FIS

Genpact

Infosys

Mindtree

Mphasis

Quantifi

TCS

Virtusa

Wipro