



Mercer Benefits Administration Vendor Assessment

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20 pages





Who Is This Vendor Assessment For?

NelsonHall's Benefits Administration Vendor Assessment for Mercer is a comprehensive assessment of Mercer's benefits administration offering and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of benefits administration and identifying vendor suitability for benefits administration RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector



Key Findings & Highlights

Mercer is a U.S. headquartered consulting, outsourcing, and investment services provider, offering benefits administration services. Its benefits administration offering extends across the full breath of services including pensions / retirement administration, H&B administration, and flexible benefits administration.

The company provides benefits administration services in North America, Europe, and Asia Pacific with particular strength in the U.S., U.K., and Australia.

Mercer primarily targets large market organizations, especially for its total benefits outsourcing (TBO) offering in the U.S., which is utilized by >10% of its benefits administration client base. It also recently began targeting mid-market organizations with <15k employees in the U.S.

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2. Revenue Summary
3. Organization Structure
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5. Key Offerings
6. Strategy
7. Emphasis and Developments for 2012
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 - 7.1 Strengths
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Scope of the Report

The report provides a comprehensive and objective analysis of Mercer's benefits administration offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

20 pages

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Benefits Administration Vendor Assessments Also Available for:

Aon Hewitt

Fidelity

Xerox / ACS

ADP

Ceridian