



# L&T Infotech Software Testing

Vendor Assessment  
Report Abstract

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## Who Is This Vendor Assessment For?

NelsonHall's software testing vendor assessment for L&T Infotech is a comprehensive assessment of L&T Infotech's software testing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

## Key Findings & Highlights

L&T Infotech is an IT services and solutions vendor headquartered in Mumbai, India. The company had FY 2016 (ending March 31, 2016) revenues of \$887m. Its headcount (as of March 31, 2016) is 20,072.

Testing Services (TS) is one of L&T Infotech's main service lines. At the end of 2015, L&T Infotech had a headcount of 3.0k personnel in its testing practice. The Testing Services unit services 110 active clients.

TS has a very different profile from L&T Infotech overall: TS has focused its development on BFSI (which accounts for 71% of its revenues), of which insurance is most important (33%). Also, its client base is predominantly in North America and Europe (mostly U.K.).

## Scope of the Report

The report provides a comprehensive and objective analysis of L&T Infotech's software testing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



## Contents

1. Background

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2. Revenue Summary

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3. Key Offerings

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4. Delivery Capability and Partnerships

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5. Target Markets

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6. Strategy

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7. Strengths and Challenges

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8. Outlook

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## Report Length

10 pages

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