



# Indirect and Direct Tax Outsourcing

Market Analysis  
Report Abstract

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## Who Is This Report For?

NelsonHall's "Indirect and Direct Tax outsourcing" report is an analysis of the "art-of-the-possible" and opportunities for outsourcing across indirect and direct taxation designed for:

- Sourcing managers investigating the maturity, and nature, of indirect and direct tax outsourcing
- Vendor marketing, sales and business managers developing strategies for indirect and direct taxation outsourcing services
- Financial analysts and investors specializing in the IT services and BPS sector.

## Scope of the Report

The report is based on interviews with executives within both BPS vendors and audit firms offering taxation outsourcing services.

The report analyzes the "art-of-the-possible" for both indirect and direct taxation outsourcing, identifying the applicability of both audit firms and BPS vendors. In particular, the report covers:

- Vendor approaches to taxation outsourcing
- Delivery structures used by audit firms and BPS vendors
- Types of taxation services covered by audit firms and BPS vendors
- Geographic coverage attainable
- Examples of indirect and direct taxation service outsourcing
- The usage of technology within taxation outsourcing
- The nature of the opportunity for taxation outsourcing via both audit firms and BPS vendors.



## Key Issues & Highlights

Taxation service outsourcing has traditionally been regarded as the preserve of the audit firms and the Big Four tend to have a more complete range of indirect and direct tax services across a wider range of countries. Nonetheless the leading BPS vendors are increasingly capable of offering taxation service outsourcing both in conjunction with their traditional F&A BPS services and as standalone services.

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## Report Length

29 pages

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