iGATE
Reference Data Management BPO

Vendor Abstract
Report Summary

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11 pages

Who Is This Vendor Assessment For?

NelsonHall's Reference Data Management BPO Vendor Assessment for iGATE is a comprehensive assessment of iGATE's reference data management BPO (RDM BPO) offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for RDM BPO RFPs

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall assessment analyses iGATE's offerings and capabilities in reference data management BPO. iGATE is one of a number of reference data management BPO companies analyzed in NelsonHall's comprehensive industry analysis programs.

Overview

iGATE started its RDM BPO business in 2005 with an engagement for a Swiss based hedge fund; the hedge fund was an IT services client (converting IT operations onto an acquiring tier 1 bank's platform). This first RDM BPO engagement was in securities reference data for the hedge fund; over time, the securities data management engagement expanded to include managing securities data for the tier 1 bank parent, as well as reconciling a broad range of securities trades.

Delivery Capabilities

iGATE RDM BPO delivers service from two delivery centers:

- Bangalore

- Mumbai.

iGATE's RDM BPO supports client operations in mature markets.

Target Markets

iGATE's primary targets for RDM BPO are financial institutions headquartered in:

- U.S.

- Canada

- Continental Europe.

Institution types are tier one global banks, specifically:

- Brokerage units

- Investment banking units

- Wealth management units.

iGATE supports its clients in the North American and European markets, and will continue to target global institutions in future. The focus in RDM is on securities data. Clients typically require support for platform and silo consolidation, utilizing both IT and BPO services.

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Scope of the Report

The report provides a comprehensive and objective analysis of iGATE's reference data management BPO offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments

- Analysis of the company's strengths, weaknesses and outlook

- Revenue estimates

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

11 pages

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Reference Data Management BPO Vendor Assessments Also Available for:

Broadridge

EXL

Genpact

Infosys

Mphasis

Syntel

TCS

IGATE

WNS

Wipro