



Hudson Managed Service Program Outsourcing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program Outsourcing Vendor Assessment for Hudson is a comprehensive assessment of Hudson's Managed Service Program outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Hudson began offering MSP in 2009, as a natural expansion to its RPO contract with Perpetual, which had commenced in 2006. In 2012 Hudson won an integrated RPO and MSP solution contract with Macquarie globally. Under this solution Hudson manages the sourcing, selection, onboarding, payment and reporting around all temps and contractors globally. In 2013 Hudson was awarded an integrated RPO and MSP solution with Energy Australia.

In 2013 Hudson had approximately 1.5k contingent hires under management, most of whom were sourced by Hudson directly; this is compared to ~9k permanent hires in its RPO business. Hudson also manages several thousand temps and contractors globally as part of its temp and contract staffing business, in addition to this number.

Hudson's MSP spend under management was \$130m for 2013.

Hudson targets mid-market organizations (including multinationals) with 500-15k employees.

Scope of the Report

The report provides a comprehensive and objective analysis of Hudson's Managed Service Program outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

9 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO
Alexander Mann Solutions
Allegis Global Solutions
Capita
KellyOCG
ManpowerGroup Solutions TAPFIN
Pontoon
Resource Solutions
Volt