



# Vendor Profile

CWS/MSP

## Hudson RPO

### Report Abstract

November 2022

By Nikki Edwards

Principal Research Analyst

NelsonHall

19 pages

### Contents of Full Report

1. Introduction
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
  - 7.1. Strengths
  - 7.2. Challenges
8. Outlook

## Who is this Vendor Assessment for?

---

NelsonHall's CWS/MSP profile on Hudson RPO is a comprehensive assessment of Hudson RPO's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CWS/MSP and identifying vendor suitability for CWS/MSP RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CWS/MSP sector.

## Key Findings & Highlights

---

This NelsonHall vendor assessment analyzes Hudson RPO's offerings and capabilities in CWS/MSP.

Since 1999, Hudson RPO has delivered innovative, customized recruitment outsourcing and talent solutions to organizations worldwide. It works with organizations to develop creative, flexible, cost-effective talent solutions that drive businesses forward. In December 2021, Hudson RPO acquired 247Headhunting, rebranding it to 247Hire, to expand its global sourcing capability and reach in APAC. 247Hire specializes in providing candidate sourcing and pipelining services to companies worldwide.

Hudson RPO offers MSP/contingent workforce solutions, payroll, and timesheeting services (via its proprietary system or an external VMS). It also provides RPO and Total Talent solutions.

Hudson RPO has enhanced its services in 2021/2022. It continues to evolve its proprietary and third-party tech roadmap. In 2022/2023, Hudson RPO will continue to grow in its dominant markets.

## Scope of the Report

---

The report provides a comprehensive and objective analysis of Hudson RPO's CWS/MSP offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue/SUM estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## **CWS/MSP Vendor Assessments also available for:**

---

CXC Global

Lorien

Magnit (formerly PRO Unlimited)

Page Outsourcing

Pontoon Solutions

Randstad Sourceright

Resource Solutions

Resourgenix

Sanderson

TalentCRU

Talent Solutions TAPFIN

WilsonHCG.

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



Nikki can be contacted at:

- Email: [nikki.edwards@nelson-hall.com](mailto:nikki.edwards@nelson-hall.com)
- Twitter: @NikkiE\_NH

## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

### Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466  
Phone: +1 857 207 3887

### London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD  
Phone: + 44 (0)203 514 7522

### Paris

115 rue de Reuilly, 75020 Paris  
Phone: + 33 (0)6 23 81 17 54

Copyright © 2022 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall’s clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.