



HCL Technologies Sourcing & Procurement BPO

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's procurement BPO profile on HCL Technologies is a comprehensive assessment of HCL Technologies' offerings and capabilities in procurement BPO. It is designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of procurement BPO services and identifying vendor suitability for Procurement BPO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

BPO is a small part of HCL's portfolio. Areas in which HCL has developed BPO offerings are:

- Finance and accounting
- Supply chain management and procurement
- HR
- KPO/analytics
- CRM.

Today, HCL delivers procurement BPO services as part of its broader supply chain management BPO offering, and provides S2C services around RFx and e-auction support, and P2P transactional and tactical services. HCL is focusing on delivering spend analytics and subsequent opportunity assessments on the back of sourcing support contracts.

Scope of the Report

The report provides a comprehensive and objective analysis of HCL Technologies' procurement BPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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Report Length

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