



Futurestep Recruitment Process Outsourcing

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Recruitment Process Outsourcing vendor assessment for Futurestep is a comprehensive assessment of Futurestep's recruitment process outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of benefits administration and identifying vendor suitability for benefits administration RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Futurestep, formed in 1998, serves as Korn Ferry's international's outsourced recruiting subsidiary. Headquartered in California, Futurestep has offices in 20 countries across North America, Asia Pacific, Europe and Latin America, and provides 25 languages.

In 2014 it performed 16.3k hires, of which 14.7k (90%) were permanent and 1.6k (10%) were temporary. One of Futurestep's key assets is a pool of pre-screened candidates focused at mid-level professionals. All Futurestep consultants can access this database, so RPO clients can leverage from this asset, in addition to the client bespoke sourcing strategies implemented for each client.

Futuresteps' offerings include:

- RPO, project based recruiting services and consulting: with ~800 employees and ~70 RPO clients. Its talent consulting offers talent acquisition advisory services, technology consulting, and talent communications and employer branding
- Search: with ~250 consultants and performing ~800 placements yearly.

Scope of the Report

The report provides a comprehensive and objective analysis of Futurestep's benefits administration offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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Report Length

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Recruitment Process Outsourcing Vendor Assessments also Available for:

ADP

Alexander Mann Solutions

Allegis Global Solutions

Aon Hewitt

Cielo

Hudson

IBM

Infosys

KellyOCG

ManpowerGroup Solutions

PeopleScout

Seven Step RPO

WilsonHCG.