



DXC Technology

Quarterly Update
Report Abstract

August 2017

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14 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on DXC Technology (DXC) provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Highlights

Q1 FY18 Performance: Slight Miss on Revenue, but Large Margin Expansion and Key Merger Integration Milestones Completed

FY18 guidance of revenue is maintained.

Management has been rigorous in executing on the cost synergy plan outlined in late March, and DXC is on track to meet Year 1 cost savings target,

Bookings: Apparently Healthy in GBS and GIS, Timing Issues in USPS

M&A not on hold

Portfolio Rationalization and Standardization Achieved

Expands Alliances with AT&T, AWS, Microsoft

This 14-page Quarterly Update on DXC includes in its Appendices:

- FY17 geography and vertical revenue breakdowns for the combined pro forma entity
- Details of the 3-year financial targets
- Details of the board, management and senior leadership team.

For details on how to subscribe to the Quarterly Update Program, please contact guy.saunders@nelson-hall.com.

DXC is one of nearly 20 vendors covered each quarter.

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New Partnerships and Offerings

Recent Contracts

Immediate Challenges

Appendix A: Financials

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Scope of the Report

The report provides a quarterly update on DXC Technology, looking at financial performance and key developments during the period, plus pro forma combined revenue information for FY17

Report Length

14 pages

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