



DCR Workforce Managed Service Program

Vendor Assessment
Report Abstract

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9 pages

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program vendor assessment for DCR Workforce is a comprehensive assessment of DCR Workforce's managed service program (MSP) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within MSP
- HR decision makers exploring the benefits and inhibitors of MSP as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

DCR Workforce is a U.S. based privately owned vendor neutral MSP services company. It formed in 1995 to undertake consulting assignments related to process improvement projects. In 2000 it launched its MSP services and subsequently developed its own technology in 2010. Its services are focused on VMS and MSP delivery, including:

- MSP proprietary technology, called Smart Track, which is a SaaS based product launched in 2010 and currently processing ~1.5m transactions, representing ~\$1.2bn spend under management
- Vendor neutral MSP services, launched in 2000. To support this business DCR Workforce engages with ~300 agencies on client programs, including ~100 small and diverse staffing organizations.

This profile focuses on DCR Workforce's MSP outsourcing business.

DCR has a total of ~135 clients, of which 74 are MSP clients. Its MSP business represents ~\$860m spend under management.

Scope of the Report

The report provides a comprehensive and objective analysis of DCR Workforce's managed service program offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

9 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO
Allegis Global solutions
Alexander Mann Solutions
Allegis Global Solutions
Capita
DCR Workforce
Hudson
KellyOCG
Pontoon
TAPFIN
Volt