



Vendor Profile

Industry 4.0

Cyient

Report Abstract

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11 pages

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Who is this Vendor Assessment for?

NelsonHall's Industry 4.0 services profile on Cyient is a comprehensive assessment of Cyient's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital, industrial IoT, and industrial IT services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

Key Findings & Highlights

Cyient, a global digital engineering company based in Hyderabad, provides services in industrial automation, geospatial options, networks, and sustainability. Operating across key markets like the U.S., EMEA, and APAC, the company serves major clients such as Pratt and Whitney, Philips, Thales, Bosch, and John Deere.

Cyient is actively involved in Industrial Automation, Data Engineering, Operations Management, Asset Operations, and Manufacturing Intelligence, offering a technology ecosystem for digital transformation. The company focuses on Industry 4.0 use cases, particularly maintenance, and has developed solutions like Connected Workers and Digital Twins using AR/VR devices.

With a headcount of 16k as of Q1 2023, Cyient follows an India-centric delivery model but has a significant presence in North America. The company's broad portfolio spans transportation, telecom, medical, semiconductors, and manufacturing, supported by a diverse pool of engineering resources.

Scope of the Report

The report provides a comprehensive and objective analysis of Cyient's digital manufacturing service offerings and capabilities and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery centers.

Industry 4.0 Vendor Assessments are also available for:

- Tech Mahindra
- Sopra Steria
- Expleo
- TCS
- LTIMindtree
- Eviden
- Tata Elxsi
- LTTS
- DXC

About The Author

Eric is a Principal Analyst and a member of NelsonHall's IT Services research team.

Before joining NelsonHall, Eric worked in the global IT Services industry, working for EDS, HP, and British Telecom (BT America). His initial experience was in Finance and Accounting, managing financial analysts, and as the controller of HP division Consumer Network Services. Subsequent experience centered on global bid management of strategic deals with over \$50m TCV and complex pursuits involving multi-country and/or multi-service lines. The scope of services in these deals included workplace services, data center, application development, cloud compute, and telephony.



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can benefit your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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