



CloudPay Next Generation Payroll Services

Vendor Assessment
Report Abstract

October 2017

By Pete A. Tiliakos
Principal Analyst
NelsonHall

10 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Payroll Services vendor assessment for CloudPay is a comprehensive assessment of CloudPay's payroll services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for payroll services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR and payroll decision makers.

Key Findings & Highlights

CloudPay, Inc (referred to as CloudPay in this document) is a SaaS based global payroll solutions provider which is developing as an emerging player in the multi-country managed services space. Founded in 1996 as Patersons Payroll Solutions Limited, it changed its name to CloudPay in October 2012, adopting the name of its multi-country SaaS payroll offering.

CloudPay offers payroll solutions to clients in over 120 countries, in 26 languages, supporting 30 different currencies. Its sole focus is on providing global payroll and payments services in the cloud. The CloudPay platform is supported by a range of other services including implementation, managed services, payroll processing, and support.

CloudPay produces ~1m payslips and processes \$3.8bn in payments annually. Approximately 75% of these payments are processed directly by CloudPay's in-house staff, with the remaining 25% processed using CloudPay's network of in-country partners.



Scope of the Report

The report provides a comprehensive and objective analysis of CloudPay's Next Generation Payroll services offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships
5.	Target Markets
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Report Length

10 pages

Report Author

Pete A. Tiliakos

Pete.Tiliakos@NelsonHall.com

Next Generation Payroll Services Vendor Assessments also Available for:

ADP	OneSource Virtual
AscentHR	Raet
activpayroll	Ramco
Capita	SD Worx
Ceridian	SafeGuardWorld International
Excelity Global	Sopra HR
GlobePayroll	Zalaris
IBM	
Infosys	
Neeyamo	
NGA HR	