



# CloudPay Payroll Services

Vendor Assessment  
Report Abstract

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## Who Is This Vendor Assessment For?

NelsonHall's Next Generation Payroll Services Vendor Assessment for CloudPay is a comprehensive assessment of CloudPay's Payroll Service offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for payroll process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR and payroll decision makers.

## Key Findings & Highlights

CloudPay, Inc (referred to as CloudPay in this document) is a SaaS-based global payroll solutions provider which is developing as an emerging player in the multi-country managed services space. Founded in 1996 as Patersons Payroll Solutions Limited, it changed its name to CloudPay in October 2012, adopting the name of its multi-country SaaS payroll offering.

Its sole focus is on providing global payroll and payments services in the cloud. The CloudPay platform is supported by a range of other services including implementation, managed services, payroll processing and support.

CloudPay produces ~800k payslips and processes \$3.5bn in payments annually. Approximately 75% of these pays are processed directly by CloudPay, with the remaining 25% produced using CloudPay's network of in-country partners.

CloudPay delivers its payroll managed services offerings from its service centers in:

- Raleigh, U.S.
- Sao Paulo, Brazil
- Andover, U.K.
- Paris, France
- Budapest, Hungary
- Singapore
- Shanghai, China
- Makati City, Philippines.

## Scope of the Report

The report provides a comprehensive and objective analysis of CloudPay's payroll outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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## Report Length

8 pages

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## Payroll Services Vendor Assessments also Available for:

ADP  
Capita  
Ceridian  
Excelity  
Infosys  
MHR  
Neeyamo  
NGA HR  
OneSource Virtual  
Paychex  
Ramco  
SafeguardWorld Interntional  
SD Worx  
Sopra HR  
TMF Group