



# Capgemini

Quarterly Update  
Report Abstract

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NelsonHall

11 pages





## Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Capgemini provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



## Highlights

- Q2 performance: revenues, margins boosted by iGate; raises guidance for full year margin
- Adopting iGate approach to strengthen client intimacy, drive sales
- Launch of offerings targeting manufacturing industries, cloud and digital; expansion of AIE network
- Some leadership changes and additions to Group Executive Board with integration of iGate
- Accelerating push on automation
- Focus areas for growth: digital, cloud and Business Services (BPO, BpaaS, SaaS).

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Financials
Recent Contract Awards
New Offerings
New Partnerships
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Appendix A: Financials
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## Scope of the Report

The report provides a quarterly update on Capgemini, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Capgemini's IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

## Report Length

11 pages

## Report Authors

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