



Capgemini – Data Center Outsourcing Services Vendor Assessment

Report Abstract

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16 pages





Who Is This ITO Vendor Assessment For?

NelsonHall's Vendor Assessment of Capgemini's "Data Center Outsourcing Services" provides a comprehensive view of the company's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of data center outsourcing services and identifying vendor suitability
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.



Key Findings & Highlights

Capgemini typically offers data center services as part of broader IT infrastructure services contracts, which could include application management, end-user services and service desk. On top of these, it offers management of multiple towers and their suppliers, to integrate services on behalf of clients. Capgemini's service integration strategy has been validated by two recent awards, which NelsonHall estimates have a combined TCV of €100m.

Capgemini targets large clients with multiple towers of services within data center management that typically include service desk. Currently it has >1k clients in a number of sectors, which include financial services, consumer products, law enforcement and public security, retail, tax and welfare, telecoms and utilities.

Investment in industrialization is a key tenet of the Group's strategy to 2015, to build on Capgemini's existing IS capabilities to deliver standardized, automated, large-scale ICT and data center services to clients. Infrastructure Services is expected to benefit from 75% of the investment in industrialization.

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Scope of the Report

The report provides a comprehensive and objective analysis of Capgemini's data center outsourcing offerings, capabilities, and market and financial strength, including:

- Identification of the company's service-specific strategy, emphases and new developments
- Service-specific revenue estimates
- Analysis of the company's offerings and key service components
- Analysis of the company's approach to, and locations for, service delivery
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

16 pages

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