



# CSS Corp Digital Testing

Vendor Assessment  
Report Abstract

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## Who Is This Vendor Assessment For?

NelsonHall's Software Testing Vendor Assessment for CSS Corp is a comprehensive assessment of CSS Corp's digital testing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

## Key Findings & Highlights

CSS Corp is a privately held U.S. IT and technology support services vendor headquartered in San Jose, CA. Its delivery headquarters is in Chennai, where 3k of its ~5.5k headcount are based. NelsonHall estimates its revenues to be ~\$200m in its FY17 (ending March 31, 2017), of which ~85% comes from the U.S.

It has ~140 active clients.

CSS Corp has its heritage in software testing through the 2000 acquisition of Chennai based Ready Test Go.

CSS Corp has limited scale in software testing services, with ~250 career testers and (NelsonHall estimated) software testing revenues of ~\$10m. It primarily provides testing services as part of bundled ADM and testing services (which accounts for 60% of its revenues).

CSS Corp has re-aligned its testing service portfolio towards specialized services (performance and security testing) and digital testing (with a focus on UX). As part of its realignment strategy, it continues to invest in technology accelerators to support its UX testing and performance testing offerings.



## Scope of the Report

The report provides a comprehensive and objective analysis of CSS Corp's digital testing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

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## Report Length

Seven pages

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