



CSC

Quarterly Update
Report Abstract

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NelsonHall

12 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on CSC provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Highlights

- Q2 performance: momentum continues from Q1 with CC growth of 10.2%, driven by acquisitions.
- Revenue gap between legacy and next-generation offerings getting smaller
- MetLife BPS deal signed, boosting presence in U.S. LA&P BPS market
- Ongoing margin improvement initiatives
- CSC/HPE-ES merger on track
- PwC non-exclusive global alliance
- Creating a global ServiceNow practice
- Expansion of global Microsoft practice (under UXC Eclipse brand) into U.K.

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New Partnerships and Offerings

Recent Contracts

Immediate Challenges

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Appendix B: Pro Forma Combined Financials

Scope of the Report

The report provides a quarterly update on CSC, looking at financial performance and key developments during the period.

Report Length

12 pages

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