



Atos Transforming Wealth and Asset Management Services

Vendor Assessment
Report Abstract

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11 pages





Who Is This Vendor Assessment For?

NelsonHall's Transforming Wealth & Asset Management Services Vendor Assessment for Atos is a comprehensive assessment of Atos's wealth and asset management services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of intelligent automation processes and identifying vendor suitability for wealth and asset management services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Atos started working with the wealth and asset management industry in 2010 when it acquired Siemens IT Services (SIS), which had been providing services to National Savings and Investments (NS&I) since 1999. Over time, the NS&I contract has grown in scope and resulted in Atos delivering all operational services to NS&I while digitalizing delivery and committing to ongoing cost reductions. Atos has continued to build its capabilities via acquisition. Key activities include:

- Entering the French market with a trading platform: In April 2006, Atos acquired the Apollo trading platform from Misys. The platform is now used by most capital markets firms based in France and installed and supported by Atos.
- Expanding its North American presence into large-scale BPS: In 2018, Atos acquired Syntel, a major BPS and IT services vendor in North America. Syntel had large relationships with State Street Bank and American Express.

Since 2019 Atos has been restructuring its business away from a horizontal, technology-led go-to-market approach to an industry-led approach. Today Atos is deploying industry-specific offerings to address the needs of LOB executives and IT executives requiring broad support for operational delivery.

Scope of the Report

The report provides a comprehensive and objective analysis of wealth and asset management services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

11 pages

W&A Services Vendor Assessments Also Available for:

Atos

Avaloq

CACEIS

Capgemini

Coforge

DXC

Fenergo

FIS

Genpact

Infosys

Mindtree

Mphasis

Quantiphi

TCS

Virtusa

Wipro