



Atos

Quarterly Update
Report Abstract

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by Rachael Stormonth
NelsonHall

14 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Atos provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Key Findings & Highlights

Q4 2017 performance: steady organic growth, despite weaknesses in North America

In terms of regions:

- North America declines; expects to return to growth in H2
- U.K. executing well in a complex environment
- Germany impacted by base effect; anticipates strong growth in H2
- France is back to growth
- Benelux & The Nordics delivered a second quarter of growth.

In terms of Business Unit:

- I&DM down
- B&PS had its strongest quarter for some time
- BDS back to double digit growth
- Worldline seeing balanced growth across all three units.

Full year 2018 guidance: similar trajectory to 2017

Starts 2018 with another Siemens spin off acquisition

Another change of leadership in North America

Announcement of global partnership with Google Cloud

Priorities in 2018 include action plan for N. America, rolling out AI in all offerings, further acquisitions by WL

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Scope of the Report

The report provides a quarterly update on Atos, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Atos' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

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Report Authors

Rachael Stormonth