



Advantage xPO Managed Service Program Outsourcing

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program Outsourcing Vendor Assessment for Advantage xPO is a comprehensive assessment of Advantage xPO's Managed Service Program outsourcing offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for recruitment process outsourcing RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR decision makers.

Key Findings & Highlights

Advantage xPO is the European/U.S. managed service and recruitment outsourcing business of a family of staffing companies which includes Recruit Group (Recruit Holdings Co. Ltd being the holding company). Advantage xPO's MSP business began 15 years ago from the staffing business of Recruit Group. In 2009, the branding of its MSP business changed, and it assumed the name "Advantage xPO". Advantage xPO can operate as a vendor neutral MSP or master vendor MSP. The principal businesses in the group are its international staffing businesses, commonly known as Advantage Resourcing.

Advantage xPO has ~300 employees delivering MSP services, 50% U.S. based and 50% U.K. based. It services U.K. and U.S. headquartered companies across 38 countries. Employees are 50% based onsite and 50% based in a hub; the company's service hubs are based in:

- London, U.K.
- Basingstoke, U.K.
- Chicago, U.S.
- Boston, U.S.

Advantage xPO supports a range of contingent workforce requirements, with an emphasis on the engineer and IT professional job families, and also including program manager and designer job families. If Advantage xPO cannot resource directly it will use another supplier. In 2013, Advantage xPO managed an estimated volume of 20.5k contractors (or 13.6k daily, on average) across 20 MSP clients.

Scope of the Report

The report provides a comprehensive and objective analysis of Advantage xPO's Managed Service Program outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

10 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO

Alexander Mann Solutions

Allegis Global Solutions

Capita

Hudson

KellyOCG

ManpowerGroup Solutions TAPFIN

Resource Solutions

Volt