



Accenture

Quarterly Update
Report Abstract

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21 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Accenture provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers and execs monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts or investors specializing in BPO/IT services sectors.



Highlights

CEO succession – selection from very strong leadership bench

Q2 FY19: maintains strong performance in spite of softness in Banking and Capital Markets

M&A investment continues to prioritize Accenture Interactive

Other investments in Innovation

- Partnerships and Portfolio:
 - Accenture Microsoft Business Group
 - Expanding the Accenture AWS Business Group
 - Cyber
 - Industry X.O
 - Intelligent Platform Services
- Facilities:
 - More Innovation Hubs in N. America
 - Also in other geos. We note an increasing focus on China and AI.

Contract activity includes structured deal in Italian banking sector.

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Financials

Recent Contract Awards

M&A and Investments

New Partnerships

Immediate Challenges

Appendix A: Financials

Appendix B: Bookings

Appendix C: Employee Data

Scope of the Report

The report provides a quarterly update on Accenture, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Accenture's IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

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