



Accenture

Quarterly Update
Report Abstract

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14 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Accenture provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers and execs monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts or investors specializing in BPO/IT services sectors.



Highlights

Q2 FY18 Performance: strong topline growth, with revenues from 'The New' growing at 27%; however, EBIT margin down

Revenues were above guidance, with double digit growth in three of the five Operating Groups and two of the three geographic regions.

EBIT margin was impacted by a major margin contraction in HPS.

Bookings are strong, with 'The New' accounting for 60% of total bookings value.

FY18 guidance revised: higher revenue growth, but margin flat

Slowdown from the record level of acquisitions in FY17

Continues to open Innovation Hubs, Liquid Studios, Innovation Centers

This 14-page Quarterly Update on Accenture is available to subscribers of NelsonHall's Quarterly Update program.

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Recent Contract Awards

M&A and Investments

New Partnerships

Immediate Challenges

Appendix A: Financials

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Scope of the Report

The report provides a quarterly update on Accenture, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Accenture's IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

14 pages

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