



Atos Data Center Outsourcing Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Data Center Outsourcing Vendor Assessment for Atos is a comprehensive assessment of the vendor's data center outsourcing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of data center outsourcing services and identifying their suitability for RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

Data center outsourcing is a key component of Atos' Managed Services (MS), which more than doubled its revenues in 2011 with the addition of Siemens IT Solutions & Services' (SIS) in July 2011 (2011 pro forma revenues of €3,952m, compared with €1.85bn in 2010). SIS significantly increased Atos' data center business, turning it into a top-tier IT infrastructure management provider in Europe by:

- Doubling its main datacenters (to 30, and >80 in total)
- Expanding its reach in the Nordics, central Europe, and also in the U.S.
- Improving Atos' capabilities for larger multinational opportunities.

Atos aims to continue to build on its MS capabilities to handle the major market trends, which include cloud, sustainability, big data and consumerization of IT. In particular, it is looking to expand its data center business by providing more private clouds. In addition it is looking to grow its business through additional offerings for service integration, orchestration, security and reliability in hybrid cloud and on-premise environments.

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' data center outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the geography of delivery locations.



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Report Length

12 pages

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Data Center Outsourcing Vendor Assessments Also Available for:

Capgemini

TCS

Wipro