



HP Enterprise Services Payroll Services Outsourcing

Vendor Assessment
Report Abstract

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11 pages





Who Is This Key Vendor Assessment For?

NelsonHall's Payroll Services Outsourcing Vendor Assessment for HP Enterprise Services (HP ES) is a comprehensive assessment of HP ES' payroll services offerings and capabilities designed for:

- Buyers of payroll services, including sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for Payroll RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector



Key Findings & Highlights

HP ES is a U.S. headquartered organization based in Palo Alto, California that provides Human Resources Outsourcing including payroll services outsourcing. HP has grown its payroll BPO business organically and through acquisitions. Since its divestment of Excellerate HRO, most of HP ES' HRO business comes from payroll services. In 2011 HP ES partnered with Acrede to provide payroll services delivered on a SaaS basis, in addition to ERP's PeopleSoft, SAP and other systems including those used in Germany and Latin America.

HP ES is focused on providing global payroll services to major multinational employers. Payroll is provided and revenue generated from the following regions by order of magnitude:

- Europe, led by Germany, followed by the U.K.
- Americas, led by Latin America, followed by North America
- Asia Pacific, led by Australia / New Zealand

This NelsonHall vendor assessment analyzes HP ES's offerings and capabilities in Payroll Services Outsourcing. HP ES is one of a number of Payroll Services Outsourcing companies analyzed in NelsonHall's comprehensive industry analysis programs.

HP ES payroll administration services offerings cover:

- Payroll administration
- Source-to-gross and gross-to-net administration
- Time and attendance
- Direct deposit
- Tax filing
- Client payroll reporting
- Payroll audit and compliance
- Special projects
- Fulfillment processing
- Call center support

- Mobility notification services

HP ES has personnel globally deployed on payroll services, of whom most are located in EMEA. A small proportion of employees are located on client sites.

HP ES targets large multinational organizations and mid-market multinationals with 3,000 employees plus that are in a growth mode, including those who have made an investment in an ERP and/or gone through an M&A.

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Scope of the Report

The report provides a comprehensive and objective analysis of HP ES' payroll services outsourcing offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

11 pages

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Payroll Services Outsourcing Vendor Assessments Also Available for:

ADP

Capita

Ceridian

CGI Logica

HR Access

Infosys

NorthgateArinso

Talent2

TCS