



# HP Enterprise Services Healthcare Payer BPO

Vendor Assessment  
Report Abstract

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Healthcare Payer BPO  
Industry Sector Analyst  
NelsonHall

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[research.nelson-hall.com](http://research.nelson-hall.com)





## Who Is This Vendor Assessment For?

NelsonHall's Healthcare Payer profile on HP Enterprise Services ('HP') is a comprehensive assessment of HP's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of healthcare payer services to serve the healthcare payer sector and identifying vendor suitability for healthcare payer RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

## Key Findings & Highlights

This NelsonHall vendor assessment analyzes HP's offerings and capabilities in the healthcare payer sector.

HP is one of a number of Healthcare Payer companies analyzed in this comprehensive industry analysis.

HP's foundation in healthcare payer BPO stems from its acquisition of EDS in May 2008. EDS had been a major player in Medicaid/Medicare services since the U.S. legislation was passed in 1965, today providing 21 states with BPO in support of public health plan administration.

HP supports commercial healthcare payers and specialty third-party administrators across healthcare claims administration process. The majority of HP's commercial payer clients receive claims processing services, with many also contracting for customer care services.

## Scope of the Report

The report provides a comprehensive and objective analysis of HP's Healthcare Payer offerings and capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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## Report Length

7 pages

## Healthcare Payer Vendor Assessments also available for:

Accenture, CSC, Dell, Genpact, IBM, Infosys, WNS, Xerox