



# iGATE Banking BPO Services

## Vendor Assessment Report Abstract

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7 pages

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## Who Is This Vendor Assessment For?

NelsonHall's banking BPO profile on iGATE is a comprehensive assessment of iGATE's banking BPO offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of banking BPO services and identifying vendor suitability for banking BPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

## Key Findings & Highlights

This NelsonHall vendor assessment analyzes iGATE's offerings and capabilities in banking BPO services. iGATE is one of a number of banking BPO service companies analyzed in NelsonHall's comprehensive industry analysis programs.

iGATE is a mid-sized BPO vendor that is focused on delivering IT/BPO services under an outcomes based pricing model.

iGATE offers both industry specific BPO services and also horizontal services such as finance & accounting and HRO.

Over time its capabilities should provide a platform from which to expand its geographic scope to emerging markets where it could expand its client base beyond tier 1 banks and into mid market banks who typically buy a broader set of services from each vendor.

## Scope of the Report

The report provides a comprehensive and objective analysis of iGATE's banking BPO offerings, capabilities and market and financial strengths including:

- Analysis of the company's offerings and key service components
- Analysis of the company's outlook
- Revenue Summary
- Analysis of the profile of the company's customer base including the company's targeting strategy
- Analysis of the company's delivery organization including the location of delivery locations



## Contents

1. Background
2. Organization Structure
3. Target Markets
4. Key Offerings
5. Summary

## Report Length

7 pages

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## Banking BPO Vendor Assessments:

Cognizant, CSC, Easiprocess, Genpact, IBM, HCL, Infosys, Intelenet, NIIT, TCS, WNS